ABI Multifamily
Apartment Brokerage & Advisory Firm ©

2021 ARIZONA MARKET YEAR IN REVIEW

ARIZONA'S LEADING MULTIFAMILY BROKERAGE FIRM

#1

LEADER IN TRANSACTIONS

FOR THE 5TH YEAR RUNNING*

185 TRANSACTIONS IN 2021

*ALL ARIZONA MULTIFAMILY SALES 2017, 2018, 2019, 2020, 2021

Over 67% More

Multifamily Transactions in AZ Than the Next Closest Brokerage Firm

LEADERS IN INSTITUTIONAL MULTIFAMILY TRANSACTIONS

ABI Multifamily focuses exclusively on apartment investment transactions and incorporates a global approach, regional real estate expertise, and our extensive network to successfully complete large and complex institutional multifamily deals.

EXCLUSIVELY MULTIFAMILY

EXCLUSIVE FOCUS ON APARTMENT TRANSACTIONS

Relationship, accuracy and speed of information are vital to the success of our clients. Our advisors and resources are 100% dedicated to the multifamily sector of commercial real estate.

EXPERIENCED ADVISORS WITH REGIONAL EXPERTISE

Regional ABI teams are composed entirely of experienced advisors with proven achievements within their respective submarkets who understand local fundamentals and key players giving clients unparalleled access to market knowledge and manpower.

ONE FIRM WORKING FOR YOU

Our genuine team approach provides for further reach, expertise, relationships and manpower for our clients.

Read more about what makes ABI Multifamily a leader in the state of Arizona at: **ABIMultifamily.com**

ABIMultifamily.com | Phoenix Headquarters: 602.714.1400 | Tuscon Office: 520.265.1993

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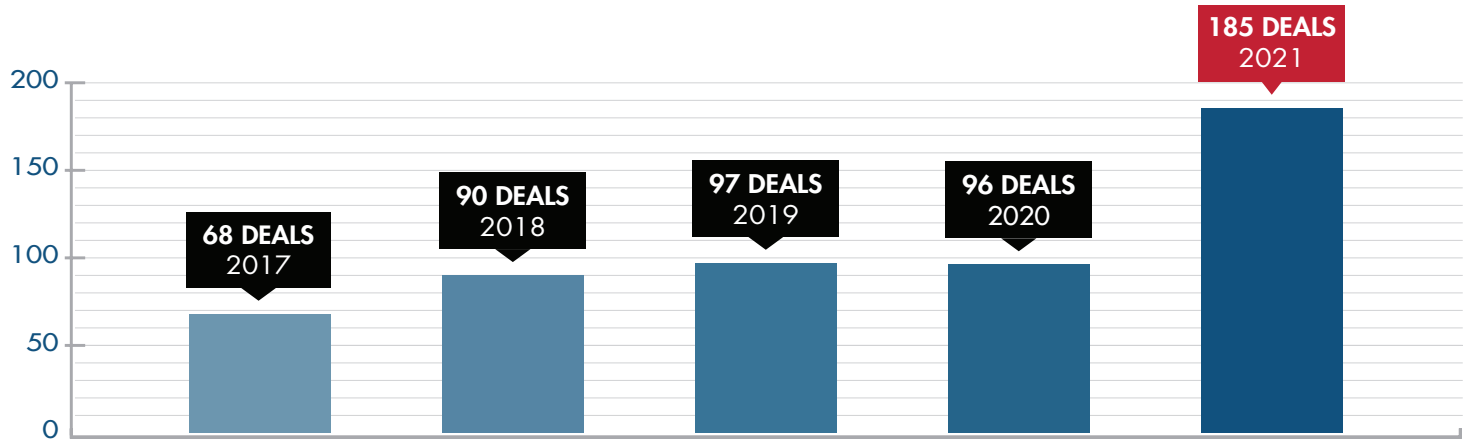
GROWING TO MEET ARIZONA'S DEMAND

DEALS BROKERED OVER THE YEARS

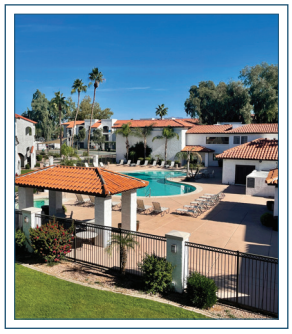


2017	2018	2019	2020	2021
3,927 Units Sold	**5,381** Units Sold	**4,317** Units Sold	**3,645** Units Sold	**8,730** Units Sold
$95,777 Avg. Per Unit	**$91,857** Avg. Per Unit	**$124,063** Avg. Per Unit	**$138,105** Avg. Per Unit	**$210,414** Avg. Per Unit

TRANSACTION HIGHLIGHTS 2020 - 2021

PHOENIX SALE

SIERRA RANCH APARTMENTS



582 Units

$150M Total Sale

$257,732 Per Unit

$390.42 Per SF

PORTFOLIO SALE

METRO PHOENIX 5 PORTFOLIO

1,448 Units

$414.5M Total Sale

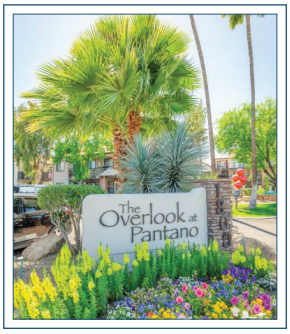
$286,257 Per Unit

$334.79 Per SF

ONE OF THE LARGEST MULTIFAMILY PORTFOLIO SALES IN ARIZONA HISTORY

TUSCON SALE

THE OVERLOOK AT PANTANO ROAD



444 Units

$38M Total Sale

$85,586 Per Unit

$133.99 Per SF

RANKING ARIZONA
The Best of Arizona Business

#1 Multifamily Brokerage for the Second Year in a Row!

#3 Best Real Estate Workplace Culture

#5 Brokerage Firms with 27 Brokers or Fewer

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